

# Local Market Update – January 2018

This is a research tool provided by Northwest Multiple Listing Service®.



## 98239

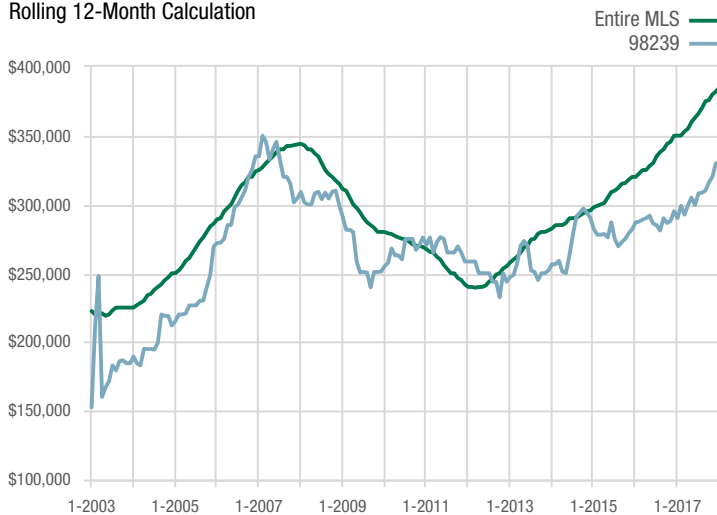
| Residential<br>Key Metrics      | January   |                  |          | Year to Date |                  |          |
|---------------------------------|-----------|------------------|----------|--------------|------------------|----------|
|                                 | 2017      | 2018             | % Change | Thru 1-2017  | Thru 1-2018      | % Change |
| New Listings                    | 17        | 9                | - 47.1%  | 17           | 9                | - 47.1%  |
| Pending Sales                   | 10        | 14               | + 40.0%  | 10           | 14               | + 40.0%  |
| Closed Sales                    | 13        | 7                | - 46.2%  | 13           | 7                | - 46.2%  |
| Days on Market Until Sale       | 71        | 69               | - 2.8%   | 71           | 69               | - 2.8%   |
| Median Sales Price*             | \$255,000 | <b>\$298,000</b> | + 16.9%  | \$255,000    | <b>\$298,000</b> | + 16.9%  |
| Average Sales Price*            | \$275,096 | <b>\$346,750</b> | + 26.0%  | \$275,096    | <b>\$346,750</b> | + 26.0%  |
| Percent of List Price Received* | 97.4%     | <b>97.1%</b>     | - 0.3%   | 97.4%        | <b>97.1%</b>     | - 0.3%   |
| Inventory of Homes for Sale     | 41        | 28               | - 31.7%  | —            | —                | —        |
| Months Supply of Inventory      | 3.3       | 1.8              | - 45.5%  | —            | —                | —        |

| Condo<br>Key Metrics            | January   |      |          | Year to Date |             |          |
|---------------------------------|-----------|------|----------|--------------|-------------|----------|
|                                 | 2017      | 2018 | % Change | Thru 1-2017  | Thru 1-2018 | % Change |
| New Listings                    | 0         | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Pending Sales                   | 0         | 0    | 0.0%     | 0            | 0           | 0.0%     |
| Closed Sales                    | 2         | 0    | - 100.0% | 2            | 0           | - 100.0% |
| Days on Market Until Sale       | 30        | —    | —        | 30           | —           | —        |
| Median Sales Price*             | \$309,000 | —    | —        | \$309,000    | —           | —        |
| Average Sales Price*            | \$309,000 | —    | —        | \$309,000    | —           | —        |
| Percent of List Price Received* | 100.0%    | —    | —        | 100.0%       | —           | —        |
| Inventory of Homes for Sale     | 0         | 0    | 0.0%     | —            | —           | —        |
| Months Supply of Inventory      | —         | —    | —        | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

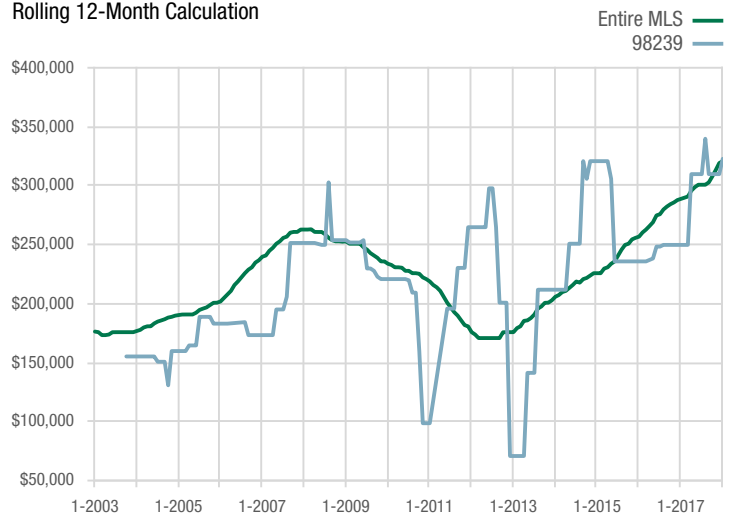
### Median Sales Price - Residential

Rolling 12-Month Calculation



### Median Sales Price - Condo

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.